

## Index :-

S.no	CHAPTER NAME	PAGE No.
1.	Financial Statement Analysis	2
2.	Time Value of Money.	5
3.	Capital Budgeting.	7
4.	Cost of Capital	11
5.	Capital Structure	13
6.	Leverage.	15
7.	Dividend Decision.	17
8.	Working Capital Management.	19
9.	Securities Analysis.	22
10.	Operational Approach	25

# Financial Statement Analysis.

## \* Meaning and purpose.

Financial Statement Analysis = Study of FS to understand profitability, liquidity, solvency, efficiently.

Helps Stakeholder [investor, lender, management] make informed decision.

## \* Characteristics of Good FS:

- Relevant
- Reliable
- Comparable
- Understandable
- Timely.

## \* Objective.

- Understand Financial Health.
- Help decision - making.
- Aid investors / creditors
- Ensure Compliance.

## \* Tools of Analysis

- Comparative Statement = year on year analysis
- Common Size Statement = Express items as % of base [like Sale or Assets]
- Trend Analysis = Movement over time [in %]

\* Ratio Analysis = Numerical relationship b/w two figures

- 1) Liquidity Ratio
- 2) Leverage Ratio
- 3) Turnover Ratio
- 4) Profitability Ratio.

\* DuPont Analysis = Break ROE into Components.

## \* Limitation

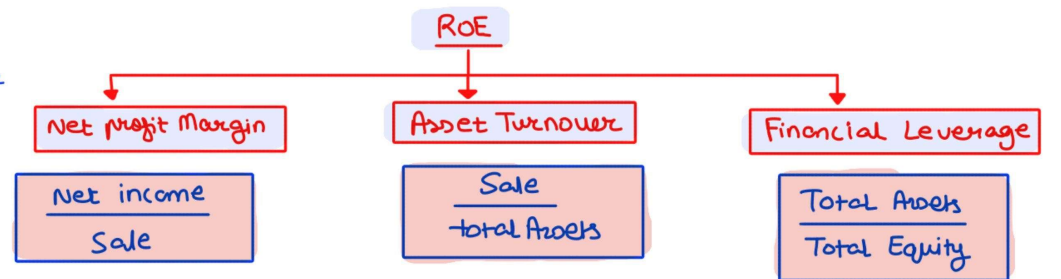
- Window Dressing
- Different Accounting policies
- Ignores Inflation
- Doesn't include non-financial info.

## \* Dupont Analysis:

Means, To Calculate Return on Equity [ROE] and Break it into three Components: Net profit Margin, Asset Turnover, and Financial Leverage - to understand the exact reason behind a Company's ROE performance

In Simple; Dupont helps identify whether ROE is increase due to:

- Profitability [Net Profit Margin]
- Operational Efficiency [Asset turnover]
- Capital Structure [leverage]



$$\text{ROE} = \text{Net profit Margin} \times \text{Assets Turnover Ratio} \times \text{Financial Leverage.}$$

\* Liquidity Ratio :

Ratio	Formula	Components	Meaning	Ideal / Interpretation
1) Current Ratio	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	<p>CA = Cash and Cash Equivalents, Current Investment, Trade Receivables (Debtors), Inventories (Stock), Short term loan and advance, and prepaid expenses</p> <p>CL = Trade payable (creditors), outstanding Expense, Bank overdraft, Short term Loan &amp; Advance.</p>	Measures Short-term Solvency.	Ideal : international = 2:0 India = 1:33.
2) Acid test / Quick / Liquid Ratio	$\frac{\text{CA} - \text{Inventories} - \text{Prepaid Expense}}{\text{CL}}$	Exclude inventory, prepaid, Advance tax etc from CA	Stricter liquidity test	Ideal : 1:1
3) Cash Ratio	$\frac{\text{Cash} + \text{Bank}}{\text{CL}}$	only liquid cash	Most strict liquidity test	Ideal : 0:2
Working Capital.	$\text{CA} - \text{CL}$	Net Liquidity.	Surplus WC = Healthy.	

\* Leverage / Solvency Ratio :

Ratio	Formula	Components	Meaning	Ideal / Interpretation
1) Debt Equity Ratio	$\frac{\text{Long term Debt}}{\text{Shareholder's funds}}$	Shareholder funds : [Equity] includes, Share Capital [Equity + Preference] + Reserve & Surplus + Money received against Share warrants + Share application money pending allotment.	Measures financial Risk	Ideal : < 1
2) Debt to Capital Employed	$\frac{\text{Long-term Debt}}{\text{Capital Employed or Net Assets}}$	<p>Capital Employed = long-term Debt + Shareholder funds [Debt + Equity]</p> <p>↳ If CE is not given use Net Assets. [TA - CL]</p>	Capital mix	So: preferred
3) Interest Coverage Ratio	$\frac{\text{EBIT}}{\text{Interest}}$	<p>If PAT is given → I] find PBT by <math>\text{PAT} \div (1 - t)</math></p> <p>II] Then add interest = PBT + interest ⇒ EBIT</p>	Ability to pay interest	≥ 3 = Safe
4) Fixed Charge Coverage Ratio	$\frac{\text{EBIT} + \text{Dep}}{\text{Interest} + [1 - \text{tax}]}$		Broader Coverage.	Higher the Better
5) Debt Service Coverage Ratio	$\frac{\text{PAT} + \text{Dep} + \text{other non-interest on term loan} + \text{Lease Rental}}{\text{Interest} + \text{lease Rental} + \text{Repayment of term loan}}$		Loan Replacement Capacity	ideal : 1.5 +

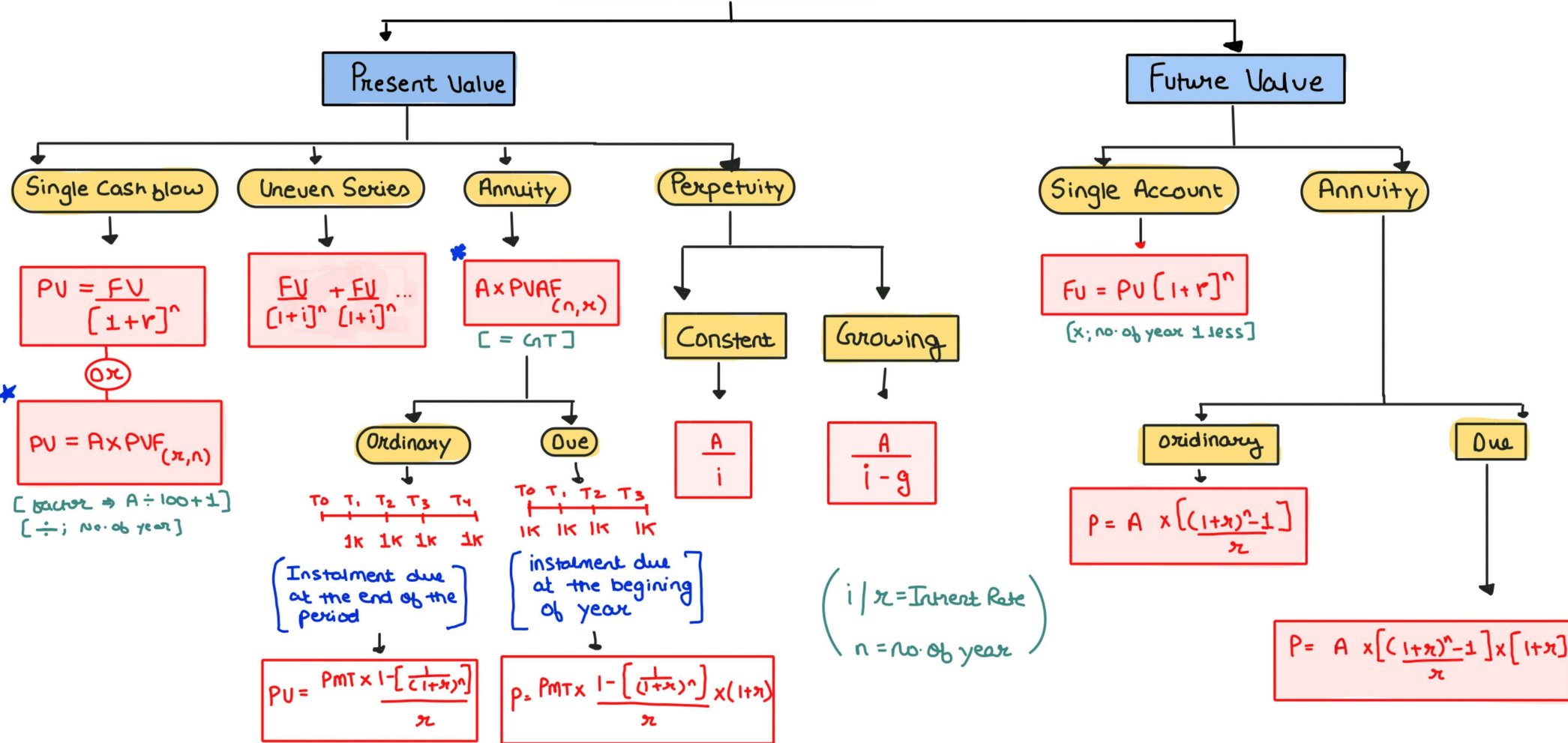
\* Turnover Ratio:

Ratio	Formula	Components	Meaning	Interpretation
1) Inventory Turnover	$\frac{\text{COGS}}{\text{Avg inventory}}$	COGS: opening Stock + Net purchase - Closing Stock Avg inventory: $(\text{opening} + \text{closing stock}) / 2$	Measure Stock rotation Speed	High = Efficient
2) Debtors Turnover / Receivable turnover	$\frac{\text{Net credit Sale}}{\text{Average Sundry debtors}}$	Net credit Sale: Total Sale - Cash Sales Average Sundry Debtors = $(\text{opening} + \text{closing}) / 2$	Collection efficiency	High = Fast Recovery
3) Fixed Asset Turnover	$\frac{\text{Net Sales}}{\text{Avg net fixed assets}}$		Revenue from fixed assets.	High = Efficient
4) Total Assets Turnover	$\frac{\text{Net Sales}}{\text{Average total Assets}}$		Overall efficiency.	High = Good Usage

\* Profitability Ratios:

Ratio	Formula	Components	Meaning	Interpretation
1) Gross profit Ratio	$\frac{\text{Gross profit}}{\text{Net Sale}} \times 100$	Gross profit = Net Sale - COGS Net Sale = Gross Sale - Sale return	Basic profitability.	Higher = Better Cost Control
2) EBITDA Margin	$\frac{\text{EBITDA}}{\text{Net Sale}} \times 100$	EBIT + Dep + Amortisation	Pre-interest pre tax margin	Higher = strong operations
3) Net profit Ratio	$\frac{\text{Net profit}}{\text{Net Sale}} \times 100$	Revenue [Sale] - Direct Expense = Gross profit. Gross profit - Indirect Expense = Net profit	Overall profitability	Higher = Better Control
4) RoA [Return on Assets]	$\frac{\text{Net profit}}{\text{Total Assets}} \times 100$		Return on all assets	Higher = more efficient
5) Earning Power	$\frac{\text{PBIT}}{\text{Avg TA}} \times 100$		Operational Strength	Higher = Strong Business
6) Return of Capital Employed	$\frac{\text{PBIT} (1 - \text{tax})}{\text{Avg TA}} \times 100$		Return on total funds.	> Cost of Capital
7) Return on Equity	$\frac{\text{Equity earning}}{\text{Average Equity}} \times 100$		Return on Shareholder	Higher = more Rewarding.

# Time Value of Money



\* **Annuity** :- Series of cash flows of equal amount at equal time intervals.

[either payment made or received] for a specified period of time

\* **Perpetuity** :- Perpetuity is a constant stream of identical cash flows with no end

It is a type of annuity which is unending, its sum or future value cannot be calculated.

### \* Doubling period.

① Rule 72  $\Rightarrow n = \frac{72}{r}$   $R \uparrow D \downarrow$   
 $R \downarrow D \uparrow$

Help's to find the doubling period by dividing the interest rate by 72 [ex:-  $r = 8\%$  ;  $[72/8 = 9]$  ; It will take 9 year to double the amount if we receive interest at 8%]

② Rule 69  $\Rightarrow 0.35 + \frac{6}{r}$   $R \uparrow D \downarrow$   
 $R \downarrow D \uparrow$

③ Rule 70  $\Rightarrow n = \frac{70}{r}$

### \* Calculator trick for any power [including non-integer]

Base  $\sqrt{\sqrt{\dots}}$  .. 12 times  $-1$   $\times$   $n$  ...  $+1$

$\times =$   $\times =$  ... 12 times.

### \* Compounded Annual Growth Rate [CAGR]

$$CAGR \Rightarrow r = \left[ \frac{FV}{PV} \right]^{1/n} - 1$$

# Capital Budgeting Techniques

## Traditional Techniques

### Pay-back period [PPB]

↓ Lower the better

Even Series =  $\frac{II}{CFAT}$

Uneven Series =  $E + \frac{B}{C}$

Post payback period :-  
Useful life (→) payback period.

### Post payback Profitability

↓ Higher the Better

PPP = Total Cashflow - Investment

### Post Payback Profitability Index

↓ Higher the better

PPPI =  $\frac{PPP \text{ Profit}}{\text{Investment}} \times 100$

### Discounted Payback period.

↓ Lower the better

- Step: 1 - PV factor of Cashflow
- Step: 2 - Discounted Cashflow
- Step: 3 - Cumulative D.C.F
- Step: 4 -  $E + \frac{B}{C}$

### Average Rate of Return [ARR]

Even Series.

↓ Higher the better.

ARR =  $\frac{\text{Average Annual Net income [or PAT]} \times 100}{\text{Average Investment}}$

Uneven Series

ARR ⇒  $\frac{\text{Average Annual Cashflow} - \text{Annual Dep} \times 100}{\text{Average investment}}$

Average Investment ⇒  $\frac{\text{Initial investment} + \text{Salvage Value}}{2}$

Average Depreciation ⇒  $\frac{II - SV}{\text{no. of year}}$

Average Annual Cashflow =  $\frac{\text{Add all Cashflow}}{\text{no. of year of CF}}$

Average Annual net income / PAT :-

$\frac{CFAT - II}{n}$	$\frac{CFAT - Dep}{n}$
-----------------------	------------------------

- E = no. of year preceding the year of Recovery
- B = The balance amt to be Recover
- C = Cash flow during the year of recovery.

## Modern Techniques

### Net present Value [NPV]

NPV = PUCI - PUCO

puci = inflow  
puco = outflow.

- NPV + → Accept
- NPV - → Reject
- NPV 0 ⇒ Accept | Reject

### Internal Rate of Return [IRR]

Even Series.

LOR  $\left[ \frac{\text{NPV at LOR}}{\text{NPV at LOR} - \text{NPV at HOR}} \right]$  HOR-LOR

[ LOR ⇒ lower Discount Rate  
HOR ⇒ Higher Discount Rate.]

Uneven Series

NPV(0) =  $\frac{CF_1}{(1+IRR)^1} + \frac{CF_2}{(1+IRR)^2} \dots - II$

### Modern IRR

MIRR =  $\left[ \frac{\text{FU of + Cashflow}}{\text{PV of - Cashflow}} \right]^{1/n} - 1$

### Profitable Index [PI]

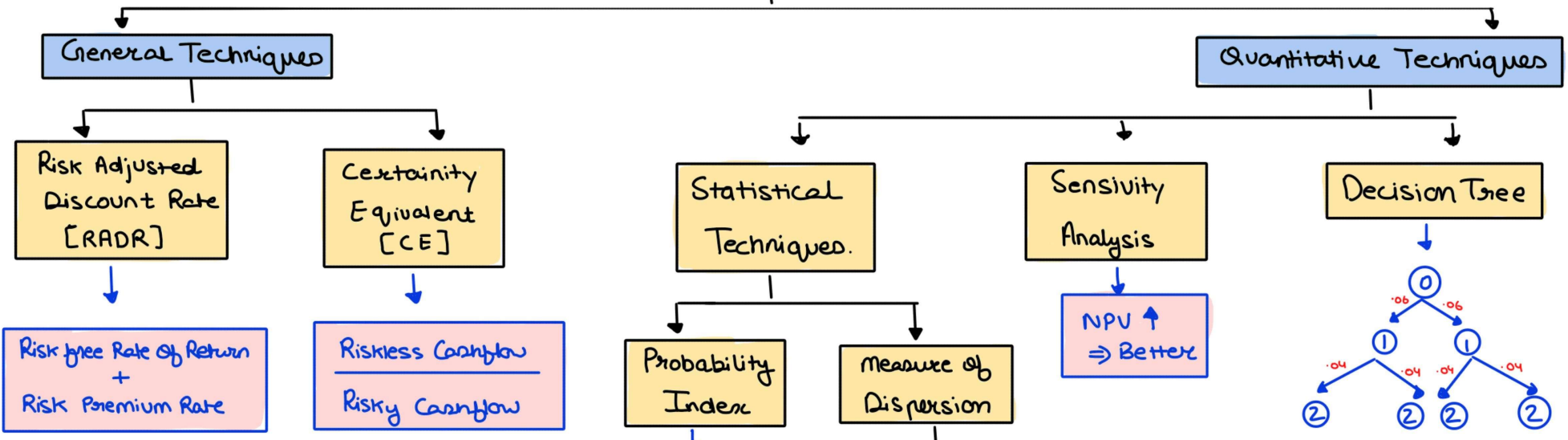
$\frac{\text{PV of Cashinflow}}{\text{PV of Cashoutflow}}$

↓ Higher the better.

$\frac{PUCI}{PUCO} \times 100$

- PV > 1 ; Accept
- PV < 1 ; Reject
- PV = 1 ; Accept | Reject.

# Measuring of Risk & Uncertainty.



\* Riskfree Cashflow  $\Rightarrow$  Risky Cashflow  $\times$  Certainty Coefficient

Expected NPV  $:= (\bar{NPV}) = \sum [NPV \times prob]$

## \* Capital Rationing.

- meaning :- Investing Under limited Capital.
- Goals :- Select best project to max return.
- Tools :- Use NPV; IRR and Mainly PI.
- Types :- Hard [external] and Soft [internal].

$$\sqrt{\sum [p \cdot \sigma^2]}$$

$p$  = probability  
 $NPV$  = Cashflow  
 $\bar{NPV}$  = Average / mean  $\rightarrow$  mean =  $\frac{\text{total of cashflow}}{\text{No. of Cashflow}}$   
 $\sigma = [x - \bar{x}]$

$\sigma$  = standard deviation.

## (H→2) Capital Budgeting

Financing decision + Investment Decision + Dividend Decision.

### \* Cash Flows:-

Inflow

Outflow

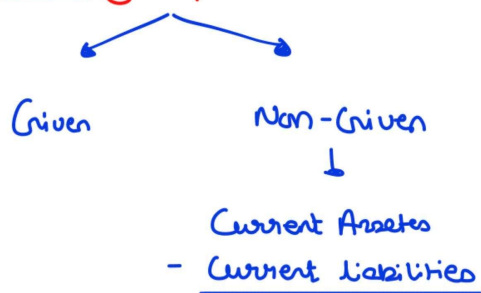
- CFAT  $[T_1 - T_5]$
- Salvage Value  $[T_5]$
- Working Capital Recovered  $[T_5]$

- Initial Investment (I I)  $[T_0]$
- Working Capital investment  $[T_0]$

### \* Calculation of Initial Investment $[T_0]$

Cost of Project / Assets	xxx	}	- outflow
+ Freight and Insurance	xxx		
+ Installation / Assembly	xxx		
- Salvage Value of Deprec	xxx		
- Decrease in Working Cap.	xxx		
Initial inv →	xxx		

### Working Capital:-



### \* Calculation of CFAT $- [T_5]$

#### Income Statement

Sale  
 - (UC)  
 -----  
 Contri  
 - (COFC)  
 -----  
 EBIT  
 - (tax)  
 -----  
 PAT  
 - (P.D)  
 -----  
 EAESH

Preference Dividend.

#### Income Statement pro

Sale  
 - (UC)  
 -----  
 Contri  
 - [COFC] - Cash operating FC  
 -----  
 EBIDITA  
 - [D, A] ↘ Earning before interest, dep, tax, amortisation  
 -----  
 EBIT  
 - (tax)  
 -----  
 PAT  
 - (PD)  
 -----  
 EAESH

#### Income Statement pro max

Sale  
 - (UC)  
 -----  
 Contri  
 - [COFC]  
 -----  
 EBIDITA / EBIT / EBT  
 - [tax]  
 -----  
 NO PAT  
 + tax Advantage on dep  
 -----  
 CFAT.

**\* Calculate Depreciation :**

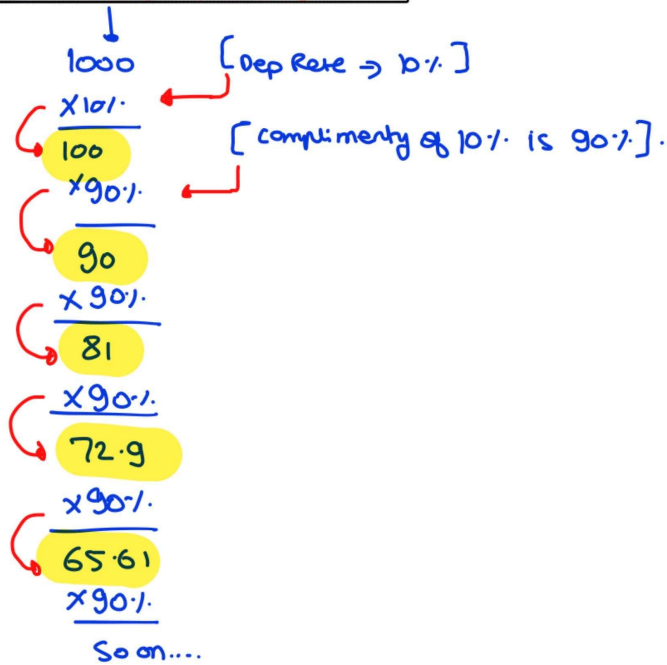
Straight line method.

Reducing Balance Method /  
Written down method /  
Diminution Balance Method.

• When question is Silent  
Always Use SLM

$$\text{Dep} = \frac{\text{Total Cost} - \text{Salvage Value}}{\text{Useful life}}$$

Book Value = Salvage Value.

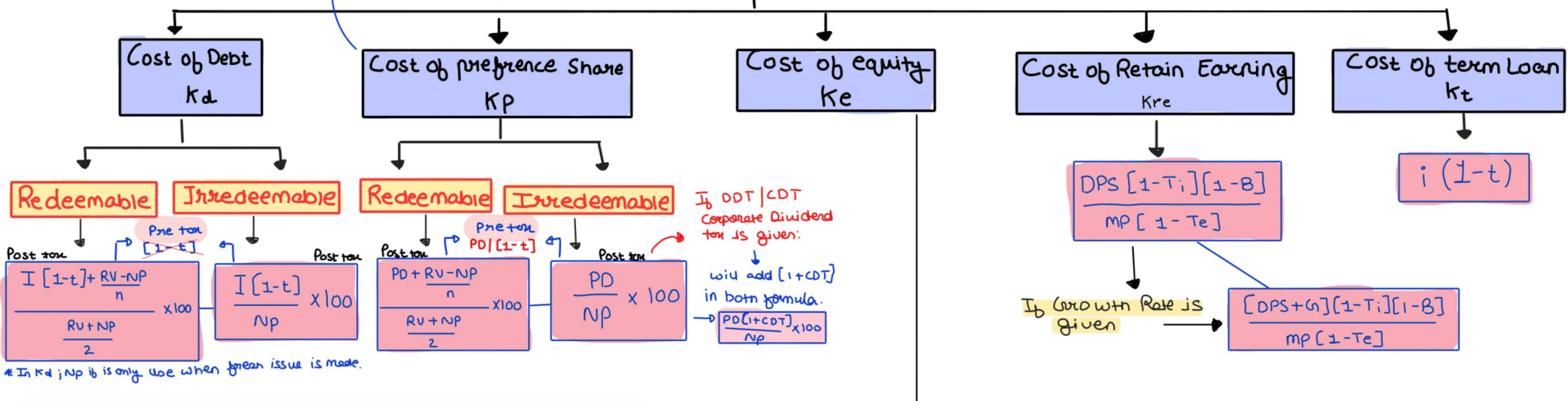


**\* Calculation of Terminal Cashflow / Salvage Value - (Ts)**

Scrap Value of the Assets	xxx	$\rightarrow$ Inflow
(-) tax on Capital gain	(xxx)	$\rightarrow$ outflow
(+) tax on Capital loss	xxx	$\rightarrow$ outflow avoided i.e inflow
(+) working Capital Recovered	xxx	
Amount of Salvage Value.	xxx	

# COST OF CAPITAL

PD is not tax Deductible  
So before and after tax  
cost remains the same (unless CDT is added)



**Cost of Debt (kd)**

**Redeemable:**  $\frac{I[1-t] + \frac{RV-NP}{n}}{\frac{RV+NP}{2}} \times 100$

**Irredeemable:**  $\frac{I[1-t]}{Np} \times 100$

**Cost of preference Share (kp)**

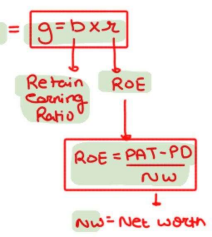
**Redeemable:**  $\frac{PD + \frac{RV-NP}{n}}{\frac{RV+NP}{2}} \times 100$

**Irredeemable:**  $\frac{PD}{Np} \times 100$

*If DDT/CDT Corporate Dividend tax is given: will add (1+CDT) in both formula.  $\frac{PD(1+CDT)}{Np} \times 100$*

*\* In kd; Np is only use when fresh issue is made.*

- I = Interest | Coupon Amount → [FU xi]
- i = Interest Rate
- RV/mv = Redemption Value / maturity Value [FV, Par, premium + discount]
- ↳ If not given in question [FU = RV]
- Np = Net proceed [current market price - flotation cost]
- PD = Preference dividend per share [FU x D-Rate]
- D<sub>1</sub> = Dividend at the end of 1 year *If D<sub>0</sub> is given*  $\frac{D_0(1+g)}{D_1}$
- T<sub>i</sub> = tax rate applicable to individual Share holder [Personal tax]
- T<sub>e</sub> = Capital Gain tax
- G = growth Rate of dividend *If not given =*  $g = b \times r$
- B = Brokerage Cost.
- RF = Risk free Return
- R<sub>m</sub> = Market Rate of Return
- β = Beta [Systemic Risk]
- Re = Require Rate of Return
- F = Flotation Cost [every expenses which a Co. incurred while issuing Shares.]
- [R<sub>m</sub> - RF = RP] = Risk premium
- P<sub>0</sub>/m<sub>p</sub> = Current market price  $P_0 = \frac{D_1}{k_e - g}$
- E<sub>1</sub>/E<sub>ps</sub> = Earning per Share  $\frac{EPS}{mos}$  [EPS = PAT / No. of ES]



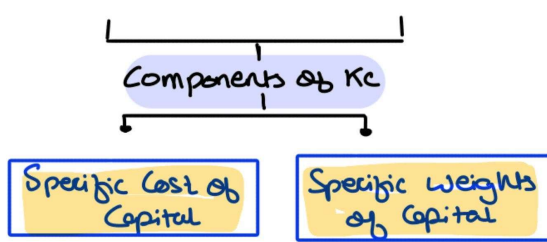
Re = Internal [only for Understanding purpose].  
Ke = External

• How to know what question is asking us to find?  
- If in question flotation cost is given we need to find Ke if not then Re

Before tax :- ÷ by (1-t)  
After tax :- × by (1-t)

\* Main objective of this topic is to find WACC [ $K_c | K_o$ ]

$$K_c | K_o \Rightarrow W_e \cdot K_e + W_d \cdot K_d + W_p \cdot K_p + W_t \cdot K_t + W_{sre} \cdot K_{sre}$$



↳  $K_e = K_{sre}$

But if personal tax and Brokerage / Commission are given then  $K_{sre}$  is calculate.

\* Types of weights:

- Target Value weights I preference.
- Market Value weights II
- Book Value weights. III

$$WACC = \frac{E}{V} \times R_e + \frac{D}{V} \times R_d \times [1 - t]$$

$E$  = Market Value of firm Equity  
 $D$  = Market Value of firm Debt  
 $V = E + D$   
 $R_e$  = Cost of equity  
 $R_d$  = Cost of debt  
 $t$  = Corporate tax.

\* Bond Yield Plus Risk Premium Approach:

$$K_e = K_d + RP$$

$RP$  = Risk premium [ $R_m - R_f = RP$ ]

\* Marginal Cost of Capital [mcc]

WACC	MCC
<ul style="list-style-type: none"> <li>• Average Cost of all Capital</li> <li>• Past + Current weights</li> <li>• Used for evaluating existing portfolio</li> </ul>	<ul style="list-style-type: none"> <li>• Cost of new Capital raised.</li> <li>• only new funds Considered</li> <li>• Used for evaluating new project.</li> </ul>

\* Step to Calculate MCC:

1. Estimate cost of each Components of Capital [Equity, Debt, pref.]
2. Estimate proportions of funds to be raised.
3. Calculate WACC for new funds → This is MCC.
4. If funds exceed breakpoints → Apply higher Cost accordingly.

# CAPITAL STRUCTURE

\* **Capital Structure:** Refers to the mix or proportion of debt and equity that a company uses to finance its overall operations and growth.  
 main objective to find the best Debt: Equity Ratio that maximizes the value of the firm.

$$CS = \text{Debt} + \text{Equity}$$

- Debt  $\Rightarrow$  Risk  $\downarrow$ , cheaper
- Equity  $\Rightarrow$  Risk  $\uparrow$ , Expensive.

- Leveraged Capital Structure: High proportion of Debt
- Unleveraged Capital Structure: 100% equity financing [No Debt] [ $k_0 = k_e$ ]

$V$  = Value of firm.  
 $V_L$  = Value of Levered firm  
 $V_U$  = Value of Unlevered firm

## Capital Structure Theories:

### Net Income Approach

- $k_d < k_e$
- No tax
- $\uparrow k_d = \uparrow V = \downarrow k_0$

Optimal Capital Structure exists under this theory.

Value of firm [ $V$ ]:

$$V_F = V_E + V_D \quad \text{or} \quad \frac{EBIT}{k_0}$$

Value of Equity [ $V_E$ ]:

$$\frac{EBIT}{k_e}$$

Value of Debt [ $D$ ]:

Given  $\frac{\text{Interest}}{k_d}$

Overall CoC [ $k_0$ ]:

$$\frac{EBIT}{V}$$

$k_e$ : given, assumed constant

$k_d$ : given, assumed constant usually less than  $k_e$ .

### Net Income operating approach

- $k_0$  is constant
- $k_d$  is constant
- $\uparrow$  in  $k_d = \uparrow k_e$  proportionately to keep  $k_0$  constant.

- Capital Str. is irrelevant to Value. No optimal Capital Str.
- No impact of Capital Str. on firm Value.

Value of firm [ $V$ ]:

$$V = \frac{EBIT}{k_0} \quad \text{or} \quad V_F = V_E + V_D$$

Value of Equity [ $V_k$ ] =  $V_k = V_F - V_D$

(or)

$$V_k = \frac{[EBIT - \text{interest}]}{k_e}$$

Overall  $k_0$ : constant or given

### Traditional Approach

- Combined NI and NOI views.
- Capital Structure affects values up to a certain point (optimal point)
- After that, further debt increases financial risk, increases  $k_e$  and overall  $k_0$  rises.

There exists an optimal Capital Str. where  $k_0$  is minimum and  $V$  is maximum.

More practical.

Price  $\Rightarrow$  Return Expectation

EBIT = Earnings Before interest and tax.

NI = Net income [EBIT - interest]

$V_D$  = Value of Debt

$V_E$  = Value of Equity

$V_F$  = total value of firm =  $V_k + V_D$

$k_0$  = overall cost of capital

$k_e$  = cost of equity

$k_d$  = cost of debt

$t$  = corporate tax rate

### Modigliani Miller Approach

#### With tax

- $k_d \uparrow$  because of tax shield
- Capital Str. is relevant under taxation.

$$V_L = V_U + \text{tax Rate} \times \text{Debt}$$

$$V_L = \frac{PAT + [\text{Debt} \times t]}{k_e}$$

#### Without tax

- perfect capital markets
- Capital Str. is irrelevant, Value is based on EBIT and  $k_0$ .

$$V_F = V_k + V_D$$

$$V_k = \frac{EBIT - V_D}{k_0}$$

$$k_e = k_0 + (k_0 - k_d) \times \frac{V_D}{V_k}$$

$$k_0 = \frac{EBIT}{V_F}$$

# Summary Table.

Approach	Value of firm [V]	Explanation	Graph's.
1. Net Income App.	$V_F = V_K + V_D$ or $\frac{EBIT}{K_e}$	<ul style="list-style-type: none"> <li>UL (<math>K_c \downarrow</math>) &gt; Vu (<math>K_c \uparrow</math>)</li> <li><math>K_d</math> is <math>\downarrow</math> than <math>K_e</math></li> <li><math>K_d</math> &amp; <math>K_e</math> will remain Constant</li> <li><math>K_c \uparrow</math> VF <math>\downarrow</math> } inverse Relati.</li> <li><math>K_c \downarrow</math> VF <math>\uparrow</math> }</li> </ul>	
2. Net Operating Income App.	$V = \frac{EBIT}{K_0}$	<ul style="list-style-type: none"> <li><math>K_d</math> Remain Constant</li> <li><math>K_c</math> remain Constant</li> <li>Debt <math>\uparrow</math> <math>\rightarrow</math> <math>K_e \uparrow</math></li> <li>As <math>K_c</math> remain Constant Value of firm is not affected by change in CS</li> </ul>	
3. Traditional App	-	Some debt is good but excess of debt is bad.	
4. MM without tax.	$V_F = \frac{EBIT}{K_0}$ $V_u = V_L$	<ul style="list-style-type: none"> <li>Same as NOI</li> <li>EBIT is Same</li> <li><math>K_c [L] = K_c [UL]</math></li> <li>VF[L] = VF[UL]</li> <li><math>K_d</math> is Constant</li> <li><math>K_e [L] &gt; K_e [UL]</math></li> </ul>	-
4.2 MM with tax	$V_L = V_u + \text{Tax Rate} \times \text{Debt}$ $V_L = \frac{PAT}{K_e} + (\text{debt} \times \text{tax Rate})$	<ul style="list-style-type: none"> <li>There are tax</li> <li><math>V_L &gt; V_u</math> [To the extent of tax benefit on debt.]</li> </ul>	-

## \* Trade off Theory.

- Balance tax shield benefits of debt with cost of financial distress.
- firm should borrow until marginal benefit = marginal cost
- Explain why firm use moderate level of debt.

Value of levered firm  $\Rightarrow$  Value of unlevered firm  
 + Tax benefit on Debt  
 - Cost of financial distress

# Leverage

◦ Leverage: Refers to the Use of Fixed Cost [either operating or financial] to magnify the return of a Business  
It Helps measure risk and profitability based on change in Sales and Cost.

TYPE	AFFECTED BY	Shows Impact on	Risk Level.
• Operating Leverage	Fixed operating Cost	EBIT	Business Risk
• Financial Leverage	Fixed Financial Cost	EPS	Financial Risk
• Combined Leverage	Both	EPS (via Sale)	Total Risk

◦ Variable Cost Ratio:  $\frac{\text{Variable Cost} \times 100}{\text{Sale}}$

◦ Contribution | PV Ratio:  $\frac{\text{Contribution} \times 100}{\text{Sale}}$

PV Ratio & Variable Cost ratio are Complementary to each other  
if PV Ratio is = 30% of Sales.  
Variable Ratio = 70% of Sales.

$PUR + VCR = 100\%$

\* Balance Sheet:

	Sale	
	- [Variable Cost]	
operating lev.	Contribution	
	- [fixed Cost]	
	EBIT [operating profit]	
fixed lev.	- [Interest]	Combined Leverage.
	EBT	
	- [Tax]	
	EAT / PAT	
	- PD	
Earning Available to equity shareholder	EAT / PAT	
	- Equity Dividend	
	Retained Earning [Surplus]	

$\left[ \begin{array}{l} \cdot \text{pre tax} \xrightarrow{\times(1-t)} \text{post tax} \\ \cdot \text{post tax} \xrightarrow{\div(1-t)} \text{pre tax} \end{array} \right]$

\* Financial Break-even point:

The level of EBIT where "EPS = 0"

$$\frac{\text{Interest} + \text{PD}}{(1-t)}$$
[EBIT; pre tax items]
[EBIT; post tax items]

Indifference point:

The level of EBIT under different financial plans at which EPS is "Same"

• EPS  $\Rightarrow \frac{EAFSH}{\text{No. of eq. share}}$

EPS (plane A) = EPS (plane B)

\* 
$$\frac{(EBIT - I)(1 - t) - PD}{N_1} = \frac{(EBIT - I)(1 - t) - PD}{N_2}$$

Indifference point  $\Rightarrow$

$$\frac{[EBIT - \text{interest}] \times [1 - \text{tax}] - \text{preference Dividend}}{\text{No. of Share.}}$$

EBT  $\rightarrow$  PAT

\* Working Capital Leverage :-

$$\frac{CA}{TA + \Delta CA}$$

$\Delta CA = CA \times \% \text{ change}$

\* HUMADA Co-Efficient  $\Rightarrow$

$$BL = BU \left[ 1 + (1 - t) \frac{D}{E} \right]$$

BL = Levered Beta  
 BU = Unlevered Beta  
 T = tax Rate  
 D/E = Debt to Equity Ratio

Leverage Type	Basic Formula	when PD is given.	Degree of leverage
1. <u>Operating Leverage</u>	$\frac{\text{Contribution}}{\text{EBIT}}$	No change	$\frac{\% \text{ change in EBIT}}{\% \text{ change in Sale}}$
2. <u>Financial Leverage</u>	$\frac{\text{EBIT}}{\text{EBT}}$	$\frac{\text{EBIT}}{\text{EBT} - \left[ \frac{\text{PD}}{(1 - t)} \right]}$	$\frac{\% \text{ change in EPS}}{\% \text{ change in EBIT}}$
3. <u>Combined Leverage</u>	$\frac{\text{Contribution}}{\text{EBT}}$ or OL x FL	$\frac{\text{Contribution}}{\text{EBT} - \left[ \frac{\text{PD}}{(1 - t)} \right]}$	$\frac{\% \text{ change in EPS}}{\% \text{ change in Sale}}$ or DOL x DFL

Dividend Decision

Return that Shareholder get out of profit of the Co. on there Shareholding.

Theories

Relevance Theories

change in payout Ratio Leads to change in Value of the firm

Walter's Model

$$P_0 = D_1 + \frac{R}{k_e} [E_1 - D_1]$$

$P_0$  = market price per share  
 $D_1$  = Dividend per share  
 $E_1$  = Earning per share ] - E-D ⇒ Retain.  
 $R$  = IRR  
 $k_e$  = Cost of equity capital.

\* Assumption:-

- Firm finance only through 'z'
- z and k are constant
- All earning are either distributed as dividend or reinvested
- firm has ∞ life.

• Growth firm  $z > k_e$  Retain - 100%; Payout - 0% ↗ Good

• Normal firm  $z = k_e$  Any payout Ratio is optimum

• Declining firm  $z < k_e$  Retain - 0%; Payout = 100% ↘ Bad

Gordon's Model

$$P_0 = \frac{E_1 [1-b]}{k_e - bR}$$

$E_1 [1-b]$   
 Can be written as  
 $D_1$   
 Can be written as  
 $D_1 = D_0 (1+g)$

$P_0$  = price of Share  
 $b$  - Retention Ratio  
 $(1-b)$  - Dividend payout Ratio  
 $bR$  - growth Rate.

1. Growth -  $R > k_e$   $R = 100\%$ ;  $P = 0\%$

2. Stable -  $R = k_e$  Any payout Ratio

3. declining -  $R < k_e$   $R = 0\%$ ;  $P = 100\%$

\* Supporting Formula:-

$$EPS = \frac{EAT}{\text{No. of Share}}$$

$$b = 1 - \text{Payout Ratio}$$

$$k_e = \frac{D_1}{P_0} + g$$

$$g = b \times z$$

Retention Return on Retain earning.

Irrelevance Theories

Change in payout Ratio does not leads to change in Value of the firm.

Modigliani & Miller Models (MM Models)

$$P_0 = \frac{D_1 + P_1}{1 + k_e}$$

$$P_1 = P_0 (1 + k_e)$$

$P_0$  = Market price per share today.  
 $P_1$  = Market price of share after dividend.  
 $D_1$  = Dividend per share at the end of the year

Step 1 - Find  $P_0$ ; then Rearrange to find  $P_1$

Step 2 - Calculate New share to issue. ⇒ Amt to be raised  $P_1$

Step 3 - Calculate face value of firm:

$$V = \text{No. of Share existing} \times P_0$$

Total Share. x price.

EAESH / PAT  
 (-) (Dividend)  
 Retained  
 (-) (Fresh investment)  
 Amt raised through fresh issue  
 ÷ issue price ( $P_1$ )  
 no of share to be issued.

Ratio	formula	
① Payout Ratio	$DPS / EPS \times 100$	% of earnings paid to shareholder
② Retention Ratio	$1 - PR \text{ or } \frac{\text{Retained}}{\text{Net Profit}} \times 100$	% of earnings kept by company.

\* They are Complimentary to each other.

\* This chapter helps to find out best payout Ratio to maximize the value of firm.

\* Formula:

$$\text{① Dividend per Share} = \frac{\text{Total Dividend}}{\text{No. of Share}}$$

$$\text{② Dividend payout Ratio} = \frac{DPS}{EPS} \times 100 \quad / \quad DPR = 1 - b$$

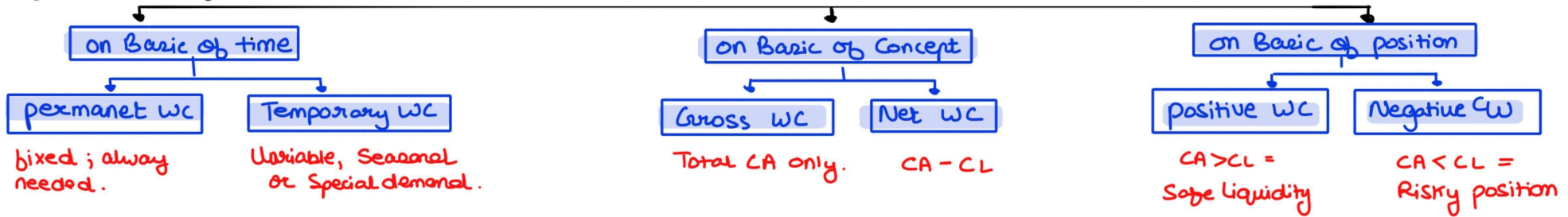
$$\text{③ Retention Ratio (b)} \Rightarrow b = 1 - DPR \quad / \quad \frac{EPS - DPS}{EPS}$$

# Working Capital Management

\* **Working Capital**: refer to the fund required for day to day operating of a business; It is the Capital used to buy raw material, pay wages; bills, salaries, rent etc. Everything needed to keep business running daily.

$$\text{Working Capital [WC]} = \text{Current Assets} - \text{Current Liabilities.}$$

## Types of Working Capital



\* **operating cycle [OC]**: Shorter or  $\rightarrow$  Better liquidity ; Cash to Cash Conversion Cycle.

$$t = R + w + F + d - [C]$$

t - Total period of operating cycle

R - Raw material period. =  $\frac{\text{Average Stock of Raw material}}{\text{Raw material consumed per period}}$

w - work in progress period. =  $\frac{\text{Average work-in-progress}}{\text{Average Cost of production per day.}}$

F - finished good period. =  $\frac{\text{Average inventory of finished good}}{\text{Average Cost of sale per day.}}$

d - debtors period. =  $\frac{\text{Average book debts}}{\text{Average Sale per day}}$

C - Creditor period. =  $\frac{\text{Average trade credit}}{\text{Average credit purchase per day}}$

\* No. of operating cycles in a year:  $\Rightarrow \frac{360 \text{d} / 12 \text{m}}{t}$

\* Average Balance is calculated using  $\Rightarrow \frac{\text{opening} + \text{closing}}{2}$

\* when question not specified opening/closing then  $\text{opening} = \text{closing} = \text{Average.}$

\* **Estimation of Working Capital [WCR].**

$$\text{Net Working Capital} = \text{Total CA} - \text{Total CL} + \text{Safety}$$

- RM
  - WIP
  - FG
  - Debtor
  - Cash Balance
  - prepaid expense
- Creditor for RM
  - outstanding wage
  - overheads
  - GST

① Closing Stock of Raw Material:

$$\begin{matrix} \text{Raw material period} \\ \times \\ \text{Raw material Consumption per period} \end{matrix}$$

② Closing Stock of work in progress.

$$\begin{matrix} \text{work in progress period} \\ \times \\ \text{Cost of production per period} \end{matrix}$$

③ Closing Stock of finished goods.

$$\begin{matrix} \text{finished good period} \\ \times \\ \text{Cost of goods sold per day | week | month} \end{matrix}$$

④ Closing Stock of Debtors [sale basis]

$$\begin{matrix} \text{Debtor period} \\ \times \\ \text{Credit Sale per period} \end{matrix}$$

⑤ Closing Stock of Debtors [cash cost basis]

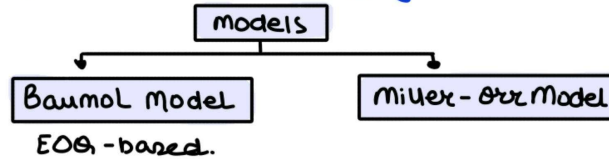
$$\begin{matrix} \text{Debtor period} \\ \times \\ \text{Cash cost of Credit Sale per period.} \end{matrix}$$

⑥ Closing Stock of creditors

$$\begin{matrix} \text{Creditor period} \\ \times \\ \text{Creditor purchase per period.} \end{matrix}$$

\* Management of Cash:

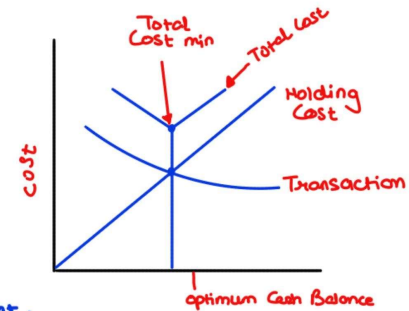
managing cash to cash equivalents to ensure sufficient liquidity for day to day operations while minimizing idle cash.



1) Baumol Model:-

$$C = \sqrt{\frac{2 \times A \times F}{O}}$$

C = optimum Cash Balance  
 A = Annual (or monthly) Cash disbursement.  
 F = Fixed Cost per transaction  
 O = opportunity Cost of holding Cash

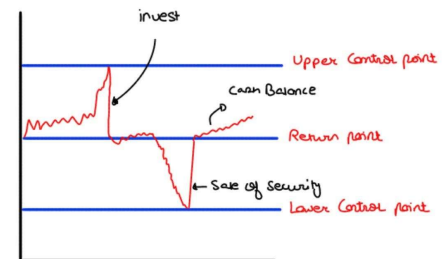


2) Miller-Orr Model:-

- Used when cash flow are unpredictable.
- Upper limit
- Lower limit [min cash]
- Return point [when to return to optimal cash]

$$Z = \left[ \frac{3 \times b \times \sigma^2}{4 \times i} \right]^{1/3}$$

Z = target Cash balance  
 b = fixed cost per transaction.  
 $\sigma^2$  = Variable of net Cash flow  
 i = interest Rate  
 Upper limit = Lower Limit + 3Z  
 Return point = Lower Limit + Z  
 or Upper Limit - 2Z  
 Avg Cash Balance = Lower Limit + Z



## \* Management of Inventory:-

### ① Determination of Stock level.

#### ① Minimum Stock level

$$\text{Re-order level} - \text{Normal consumption} \times \text{Normal re-order period}$$

#### ② Re-ordering level:-

$$\text{Maximum consumption} \times \text{Maximum Re-order period}$$

#### ③ Maximum level:-

$$\text{Re-ordering level} + \text{Re-ordering Quantity} - [\text{Minimum consumption} \times \text{minimum Re-ordering period}]$$

#### ④ Danger level:-

$$\text{Average consumption} \times \text{Maximum re-ordering period for emergency purchase}]$$

#### ⑤ Average Stock level:-

$$\text{min stock level} + 1/2 \text{ of re-ordering quantity.}$$

### ② Economic order quantity [EOQ]

$$EOQ = \sqrt{\frac{2 \times R \times C_p}{C_H}}$$

R = Amt quantity used (in units)  
 C<sub>p</sub> = Cost of placing an order  
 C<sub>H</sub> = Cost of holding one unit

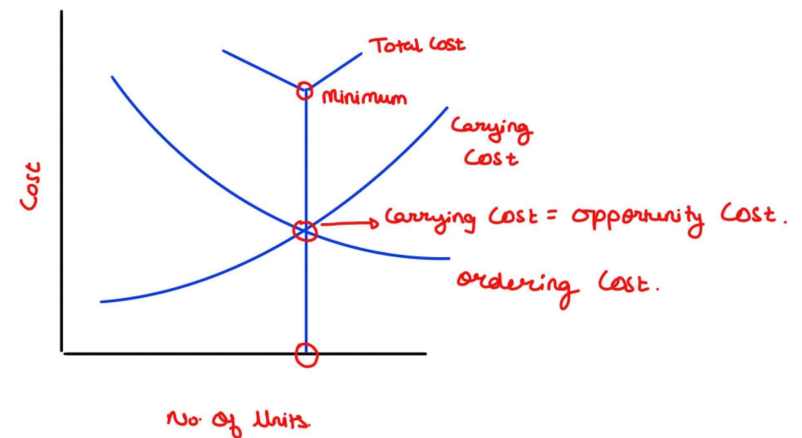
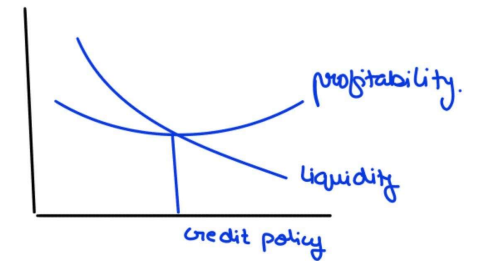
### ③ Inventory Turnover Ratio:-

$$\frac{\text{COGS}}{\text{Avg Inventory}}$$

## \* Receivable Management:

Investment in receivables =>

$$\frac{\text{Variable Cost} + \text{Fixed Cost}}{12} \times \text{No. of month Credits.}$$

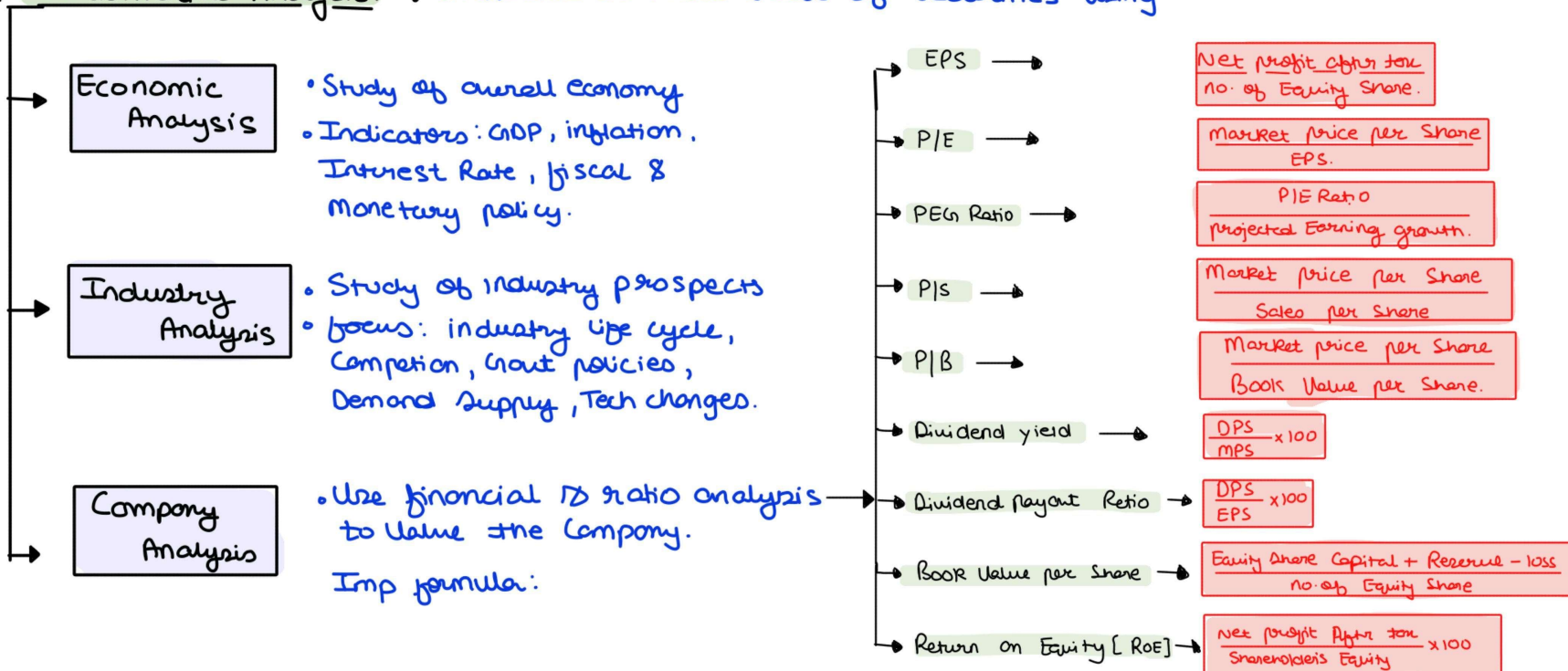


# Securities Analysis

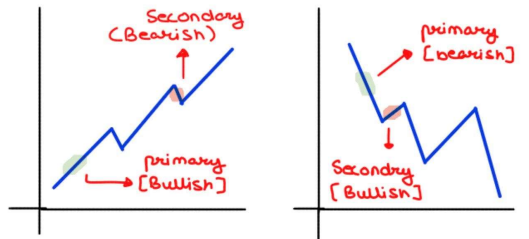
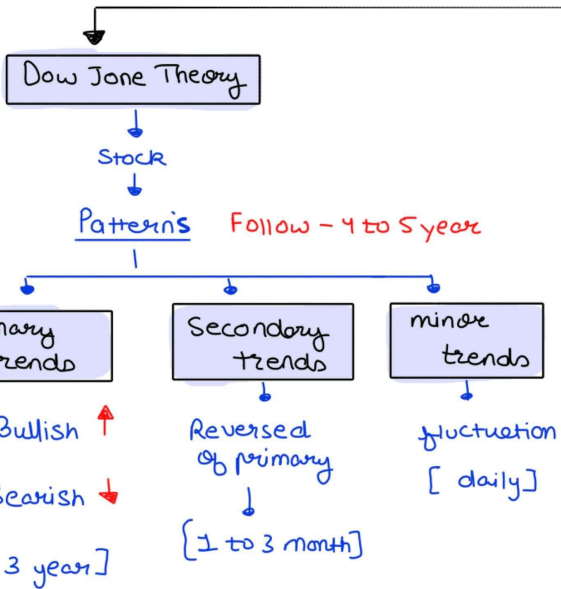
## \* Investment Vs Speculation Vs Gambling.

Basic	Investment	Speculation	Gambling.
1) meaning	Putting money in assets for long term growth.	Taking Calculated risk for quick gain	Betting Uncertain outcomes based on luck.
2) objective	wealth creation & steady return	profit from short term price movement	Instant monetary gain or thrill
3) Time Horizon	Long-term (year)	Short to medium term (day to month)	Very short term (minutes to hours)
4) Risk level	Moderate	High	Extremely high
5) Return	Stable	Uncertain	Random and Unpredictable.
6) legal Status	Legal & regulated	Legal, but can be risky	Legal or illegal depend on Country
7) Example.	Mutal fund, Share, bond, real estate	Intraday Stock trading, crypto, option	Lottery, horse racing, card game.

## \* Fundamental Analysis : Evaluates intrinsic Value of Securities Using



# \* Technical Analysis:



\* Dow Theory explains that stock prices move in trends - primary [long-term], secondary [medium], and minor [short-term]. It helps investors understand market direction and make better entry/exit decision.

## Technical Theory and patterns based on charts.

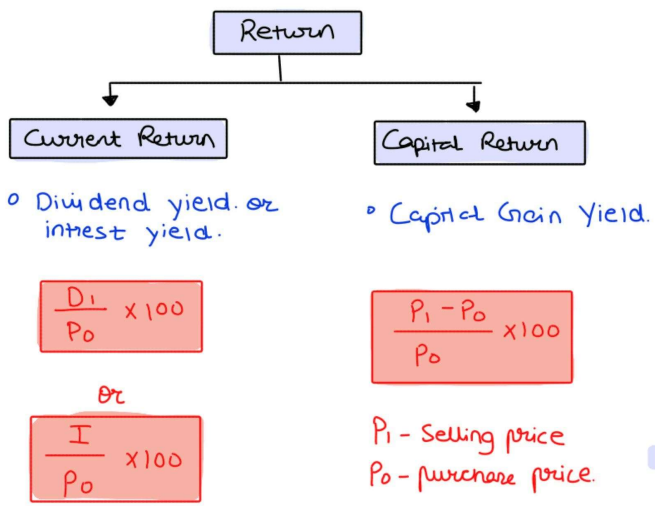
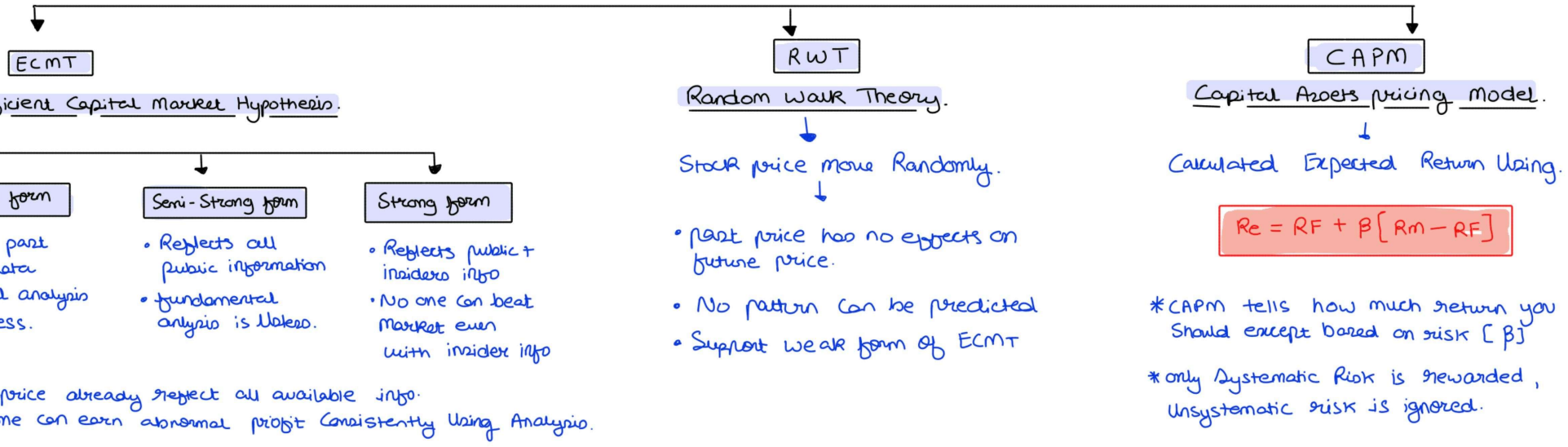
- Line charts:** Shows only the closing price of share.
- Candlestick charts:**
  - Bullish Candle:** closing price > opening price. (Green body)
  - Bearish Candle:** closing price < opening price. (Red body)
  - Labels: High, Shadow wicks, Body, Low.

## Patterns created by charts.

- Support & Resistance:**
  - Support (S) Bullish → Buy
  - Resistance (R) Bearish → Sell
- Double top:** Bearish
- Double Bottom:** Bullish
- Channel:** Triangular → Break out; But its uncertain that if it will go upwards or downwards.
- Head & Shoulder:**
  - Left Shoulder, Head, Right Shoulder, Neckline

## Technical Indicators

- Advance Decline Ratio:**
  - 500 Share
  - 300 Advance
  - 150 Decline
  - $\frac{300}{150} = 2$
  - > 1 = Bullish
  - < 1 = Bearish
- Market Breadth Index:**
  - Difference b/w no. of stock rising and no. of stock falling
  - ↑ - ↓ ⇒ MBI
- Moving Average:**
  - 1, 2, 3, 4, 5, 6, 7 (new 5 day a profit)
  - Moving Average.
  - Chart showing Bullish and Bearish trends with 'Actual profit' and 'Today' labels.
- Relative Strength Index:**
  - True Gain per Day
  - True Loss per Day
- Arroon Indicator:**
  - $\frac{25\text{-Period Since } 25\text{ period High}}{25} \times 100$
- Price Rate of Change:**
  - $\frac{\text{Closing Price } p - \text{Closing Price } p-n}{\text{Closing Price } p-n} \times 100$



\* Total Risk  $\Rightarrow$  Current + Capital Risk.

$$\left[ \frac{D_1}{P_0} + \frac{P_1 - P_0}{P_0} \right] \times 100$$

$$\text{Total yield} = \frac{[P_1 - P_0] + D_1}{P_0} \times 100$$

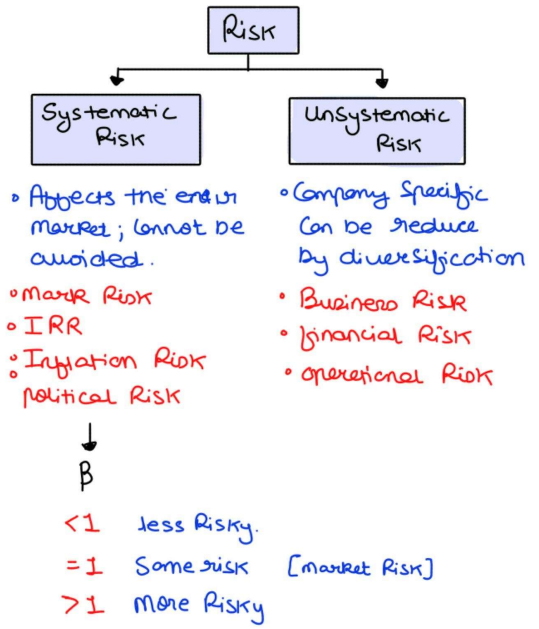
\* Fundamental Approach to Valuation:-

- Single-period valuation:-  $P_0 = \frac{D_1}{(1+r)} + \frac{P_1}{(1+r)}$
- Multiple period valuation:-  $P_0 = \frac{D(1+g)}{(1+r)^1} + \frac{D(1+g)^2}{(1+r)^2} \dots$
- When constant growth is there:-  $P_0 = \frac{D_1}{r-g}$

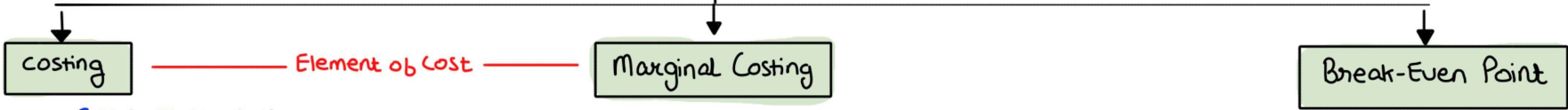
\* Holding period Return:-

$$\text{① Basic HPR} = \frac{\text{Income} + \left[ \frac{\text{End of period Value} - \text{Initial}}{\text{Initial Value} + 1} \right]^{1/n} - 1}{1}$$

$$\text{② Annualized HPR} = [1 + \text{HPR}] = [1 + r_1] + [1 + r_2] \dots$$



# Operational Approach To Financial Decision.



Cost is the amt Spent on producing goods / Services.

Costing = System of finding and Controlling Cost.

### Objectives:

- Cost Control
- Pricing decision.
- Budgeting and efficiency

### Types of Costing.

- marginal
- Absorption
- Standards
- Historical
- Uniform
- ABC

### Classification of Cost

Types	Example
Fixed	Rent, Salary
Variable	Raw material
Semi Variable	Electricity
Direct	Material, wages
Indirect	Office expense.

### Statement of Marginal Cost

Direct Material	xxx
Direct Wages	xxx
Prime Cost	xxx
Variable factory overhead	xxx
Marginal factory overhead	xxx
Variable Administrative overhead	xxx
Marginal Cost of Production	xxx
Variable Selling & Direct overhead	xxx
Total Marginal Cost.	xxx

- only Variable Cost is Considered.
- Fixed Cost is treated as period Cost

### Features:-

- Classifies Cost into Variable and fixed
- Help in short-term decision.
- Based on cost behaviour.

### Use:-

- profit planning
- Pricing Selling price
- Make or buy decision.

$$\text{Contribution} = \text{Sales} - \text{Variable Cost}$$

$$\text{profit} = \text{Contribution} - \text{Fixed Cost}$$

$$\text{Fixed Cost} = \text{Sales} - \text{VC} - \text{Profit}$$

$$\text{Contribution} = \text{Selling price} - \text{Marginal Cost}$$

$$\text{Contribution} = \text{Fixed Expense} + \text{profit}$$

Level of Sales where no profit, no loss.

### Assumption:-

#### At BEP:

- Contribution = Fixed Cost
- Contribution - Fixed Cost = 0

$$\text{BEP (unit)} = \frac{\text{Fixed Cost}}{\text{Contribution per Unit}}$$

$$\text{BEP (£ (unit))} = \frac{\text{Fixed Cost}}{\text{P/V Ratio}}$$

OR

$$\text{BE unit} = \text{even Unit} \times \text{Selling price p.u.}$$

$$\text{Desired Sales} = \frac{\text{FC} + \text{Desire profit}}{\text{P/v ratio}}$$

$$\text{BEP} = \frac{\text{Fixed Cost}}{\text{price} - \text{VC}}$$

$$\text{Activity level at BEP} = \frac{\text{BEP Sales}}{\text{Total capacity}}$$

## Profit Volume Ratio

- Shows Contribution per ₹ 1 of Sale
- Higher ratio = more profitable

$$\text{PV Ratio} = \frac{\text{Contribution}}{\text{Sale}} \times 100$$

or

$$\frac{\Delta \text{ in profit}}{\Delta \text{ in Sale}} \times 100$$

Use: Find BEP

Desired profit Sale  
profit forecasting.

$$\text{VC}\% + \text{PV Ratio} = 100\%$$

$$\text{PV Ratio} = 100\% - \text{VC}\%$$

## Margin of Safety [MOS]

- How much actual Sale exceed BEP Sales
- Shows Safety Zone before incurring Loss

$$\text{MOS} = \text{Actual Sale} - \text{BEP Sales}$$

$$\text{MOS}\% = \frac{\text{MOS}}{\text{Actual Sale}} \times 100$$

or

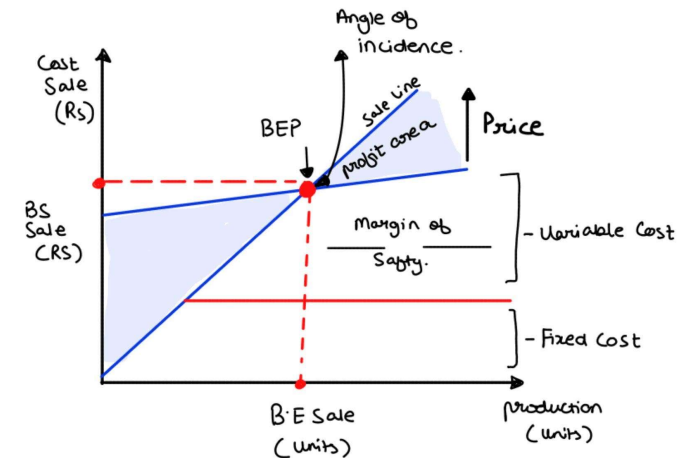
$$\text{MOS} = \frac{\text{Profit}}{\text{PV Ratio}}$$

$$\text{MOS} = \frac{\text{Profit} \times \text{Selling price per unit}}{\text{SP per unit} - \text{VC per unit}}$$

$$\text{BEP}\% + \text{MOS}\% = 100\%$$

## Angle of incidence [AOI]

- Angle between Sale line & Total Cost line after BEP
- Shows rate of profit growth



\* Weighted Profit Volume Ratio :

$$\text{PUR} \times W_1 + \text{PUR} \times W_2 + \text{PUR} \times W_3$$

\* Higher MOS = Safer Business

\* How to improve MOS :-

- ↑ Sp
- ↓ Vc
- ↑ Volume
- ↓ Reduce FC.